

Business Telecommunications Services is an ICT sector company with over 25 years of experience, specializing in the development and management of complex and innovative projects in the global market, with a presence in several countries.

As part of our international expansion, we are looking to incorporate a new team member at our **Zaragoza** headquarters to join and support the **Sales Department**. The position offers an initial training period, with the prospect of long-term employment and professional development within the company.

PAID INTERNSHIP OPPORTUNITY – SALES DEPARTMENT

Junior Account Manager

Would you like to start your professional career in a leading technology company in the telecommunications sector?

We are looking for an intern to join our Sales Department in an international, dynamic, and fast-growing environment.

What do we offer?

- Paid internship with the possibility of continued employment based on performance.
- Integration into a high-tech company, a leader in the telecommunications sector, with strong international growth and prospects.
- Hands-on training in a young, dynamic, and constantly evolving environment.
- Ongoing support and mentoring during the training period.

Position description:

The selected candidate will be trained in voice and messaging sales strategy and will manage accounts for telecom clients and providers.

- Participate in the buying and selling strategy of the product.
- Actively engage in negotiations between clients and providers.
- Determine product purchasing flows alongside the team responsible.
- Provide commercial operations support to key accounts.
- Generate incremental business through various strategies.
- Work towards meeting set objectives.
- Monitor and ensure product quality in collaboration with technical and customer service teams.
- Detect and resolve issues and incidents.

Requirements and necessary skills:

- Degree in Economics, Business Administration, Statistics, or similar.
- High level of English.
- Proficiency in Microsoft Office (especially Excel).
- Strong analytical and logical skills.
- Excellent communication skills and customer orientation.
- Previous knowledge and experience with Artificial Intelligence will be considered an advantage.

Location: C/Josefa Amar y Borbón, 10, 3ª Planta, 50001, Zaragoza.

Visit our website: www.bts.io

Send your CV to: recursos_humanos@bts.io